

OUR EUROPEAN PRIVATISATION EXPERIENCE

The unrivalled leader over the past two decades in privatisation programme and Government share offer communications consultancy at Ministerial / Government / Advisor / Company Board level

UK GOVERNMENT

- UK privatisation programme (1984-1996)
- QinetiQ privatisation IPO (2006)
- Royal Mail privatisation (2011-13)

IRISH GOVERNMENT

- Irish Life IPO (1992)
- Telecom Eireann IPO (1999)

FRENCH GOVERNMENT

France telecom IPO (1997)

GERMAN GOVERNMENT

- Deutsche Telekom privatisation (1996/99/00)
- Deutsche Post IPO (2000)

SWISS GOVERNMENT

- Swisscom IPO (1997)

SPANISH GOVERNMENT

- Repsol SPOs (1995/96/97)
- Argentaria IPO, SPOs (BBVA) (1993/96)
- Endesa IPO (1994)

PORTUGUESE GOVERNMENT

- Portugal Telecom IPO, SPOs (1995/96/97/99)
- EDP IPO, SPOs (1997/98/2000)

SWEDISH GOVERNMENT

- Nordbanken IPO (1995)
- Telia IPO (2000)

DANISH GOVERNMENT

- Planned privatisation of DONG Energy (2007-08)

NORWEGIAN GOVERNMENT

- Telenor IPO (2000)
- Statoil IPO (2001)

DUTCH GOVERNMENT

- KPN IPO, SPO (1994/2000)

GREEK GOVERNMENT

Greek Cellular licenses auction (1992)
OTE SPO (1998)
PPC IPO (2001)

ITALIAN GOVERNMENT

- ENI IPO, SPOs (1995/96/97/98)
- Telecom Italia IPO, SPO (1997/98)
- ENEL IPO (1999)
- IMI IPO, SPO (1994/96)
- INA IPO, SPO (1994/95)
- Banco Di Napoli (1997)
- Banco Di Roma (1997)
- Banco Nazionale del Lavoro (1998)
- Banco Popolare di Lodi (2000)

CENTRAL AND EAST EUROPEAN GOVERNMENT MANDATES INCLUDE:

- Hungarian Government - Accelerated Privatisation Programme, MOL,
- Magyar Telecom IPO, SPOs (1994/95/97)
- Polish Government – WBK, BRE, Bank Handlowy, Pekao, TPSA, PKN (1992 / 93 / 97 / 98 / 99)
- Georgian Government - Mass privatisation Programme (1996)
- Romanian Government - Mass privatisation programme (1995), Romgaz (2013)
- Russian Government - RAO UES, OGK-5, VTB (2002, 2006, 2007)